EST. 2023

# LEGEND

**EVERY DROP IS LEGENDARY** 

#### **Problem**

The bottled water market in Uzbekistan is booming — driven by hot climate, population growth, and a cultural shift toward hydration. Yet this growth has created overcrowded shelves, where dozens of local and international players compete with nearly identical promises of "purity" and "freshness."

Non-carbonated water dominates daily consumption in big formats, but is perceived as generic and interchangeable.

Carbonated water is the fastest-growing segment (+35% YoY in 2024), but occupied mostly by global brands or premium imports like Borjomi and Perrier.

Regulatory barriers (TR 861, O'zDSt standards, digital labeling) increase complexity, while packaging trends move toward lighter PET and premium glass.

Consumers faced an uninspiring choice: either mass PET bottles with no clear story, or expensive imports disconnected from local culture.

#### Solution

Legend was launched as a brand with a cultural soul — blending heritage and modernity.

Visual identity: centered on a stylized dome inspired by Samarkand, Khiva, and Bukhara — a bridge between tradition and today's lifestyle.

Color palette: deep blue (trust, purity), turquoise gradients (freshness, dynamism), golden accents (value, culture), white (clarity, balance).

Product portfolio: two lines — still water for everyday hydration and sparkling water for the fast-growing refreshment segment.

Packaging: PET for mass retail, glass for HoReCa and premium channels; fully compliant with TR 861, O'zDSt, and digital labeling requirements.

The brand promise is captured in the line: Every drop is legendary.

#### Result

Legend entered the market as a recognizable and culturally relevant brand:

Stood out on shelves with symbolic design and premium cues, while remaining price-accessible.

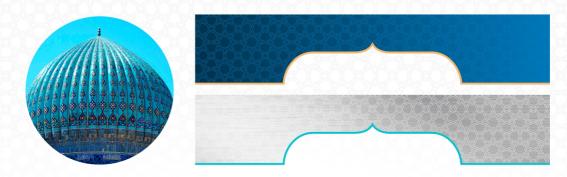
Offered a local alternative to premium imports — rooted in heritage, yet speaking the language of modern design.

Built trust through regulatory compliance and packaging innovation.

Established a scalable platform: still water for households and offices, sparkling water for HoReCa and impulse occasions.

Impact: Legend turned water from a commodity into a story of roots flowing into the future — showing that in Uzbekistan, even water can carry meaning.

The brand identity of Legend is inspired by the iconic domes of Samarkand, Khiva, and Bukhara.



A timeless symbol of heritage is reimagined in a clean, modern form. Deep blues and radiant gold echo tradition, while gradients and geometric patterns bring a contemporary rhythm.

A design where history rises into the future — just like every drop that becomes legendary.

### Branding color palette



The Legend palette bridges heritage and modernity.

Deep blue echoes the domes of Samarkand, symbolizing purity and trust.

Turquoise gradients bring freshness and energy, inspired by the mosaics of the Silk Road.

Golden accents recall the richness of culture while affirming the brand's premium quality.

White space completes the harmony, creating clarity and balance.

## Label design



Label design for still water

Label design for sparkling water

#### Label









# Premium glass water bottles







# PET bottled sparkling water









#### PET bottled still water









# **Co-Branding**

















# Thanks for watching!